

## OUR OBJECTIVE

To create customized and easily integrated Hotel Insurance programs for guests traveling for leisure or business purposes. These Commissionable Insurance Plans will protect guests' financial travel investment should they be forced to cancel or check-out early, reimburse for medical costs due to injuries or illnesses, and both logistically resolve and pay for unexpected, eligible travel expenses.

For properties, this program raises RevPAR by reimbursing guests via Insurance Claims instead of hotel-initiated refunds. Additionally, the option of insurance in the checkout path has proven to increase conversion rates for room sales.

## PROPERTY/HOTEL ADVANTAGES

- Increase revenue through commission-generating plans
- Transform the discourse surrounding guest cancellation exceptions
- Fits both FIT/Transient & Group Reservations
- Enhance loyalty program value
- Reduce liability for onsite guest injuries & illnesses

## HOTEL GUESTS ADVANTAGES

- Cover room cancellation, early departure fees and any other pre-paid expenses
- Eliminate exposure to medical expenses not covered by typical healthcare
- Insure against flight delays, cancellations, and lost belongings
- 24/7 Emergency Travel Assistance available 365 days a year
- Customer Service and Claims Departments available 7 days a week





# STAY READY HOTEL INSURANCE TAILORED & FLEXIBLE BENEFITS

## Enhance Revenue Per Available Room (RevPAR)

Boost your hotel's financial performance with our innovative solution designed to elevate Revenue Per Available Room (RevPAR). Safeguard your funds when a guest cancels for a covered reason, as we take charge of managing reimbursement claims, relieving you of administrative burdens and financial liability. This feature aligns effortlessly with the commission you earn for each policy purchased.

According to Travel Weekly, incorporating travel insurance options can enhance conversion rates by approximately 20% to 40%. This notable increase is attributed to factors such as providing peace of mind to travelers, especially in uncertain times, and the perceived added value of protecting their trip expenses. Choose our product to not only optimize your RevPAR but also enhance guest satisfaction and loyalty.

## Concierge Services

We present an additional option of concierge services tailored to support your guests with external arrangements such as securing dining reservations and suggesting activities. Moreover, by incorporating these services into your loyalty program, you're offering added value to your guests without increasing your establishment's expenses. This enhancement highlights your commitment to providing exceptional and personalized services to your loyal patrons, fostering stronger connections and loyalty. In the current era, where in-house concierges are less common, this will be particularly advantageous for clients accustomed to that additional level of service.

## Stress Less Benefits

"I like insurance claims!" says no one. Thankfully, our Stress Less service empowers clients to skip paying upfront and dealing with reimbursement. If a covered event like flight issues, illness, or injury occurs, contacting Aegis right away lets our team manage and pay for immediate solutions. We assist with rebooking flights, arranging hotels, coordinating medical care, and organizing medical evacuations or returns home. And best of all, when we pay for the expenses, it means our clients don't and the claim process magically disappears.

## Brand Incorporation Capability

Experience the harmonious blend of our brand incorporation feature, effortlessly integrating our services into your platform while preserving the essence of your brand identity. Your customers enjoy a cohesive experience from the moment they start using your website to any place where they engage us. This seamless integration guarantees consistency, reliability, and trust as customers navigate your platform, ensuring a smooth transition between various services.



# STAY READY HOTEL INSURANCE COVERAGE & INCLUSIONS

## Cancelled Arrivals:

Book worry-free with our Hotel Insurance! If guests need to cancel for reasons like illness, injury, family issues, job changes, jury duty, flight disruptions, or unexpected events, we've got them covered. Our policy reimburses cancellation fees, ensuring guests' travels stay protected.

## Early Departures:

Enjoy the reassurance of our Hotel Insurance that not only reimburses guests for prepaid, unused trip costs if they need to return home prematurely but also extends a helping hand in covering unexpected expenses to ensure a swift journey back.

## Travel Disruption:

Experience worry-free travel that reimburses guests for expenses resulting from unforeseen delays in scheduled transportation, including flights, local transportation (like Ubers & taxis) and meals. These vital benefits work for delayed check-ins or check-outs while ensuring your hotel isn't pressured to absorb or refund the costs.

## Baggage Coverage:

Enhance your guests' travel experience with our inclusive baggage coverage, providing financial protection for lost, damaged, or delayed luggage. Ensure your guests embark on their journey with confidence, knowing that their belongings are protected, guaranteeing a stress-free and delightful stay at your hotel.

## Medical & Dental:

Amplify the well-being of your guests with our emergency medical and dental travel coverage. We can arrange virtual or in-person medical assistance in addition to ambulatory care for serious illnesses or injuries.

## Medical Evacuation:

When disaster strikes, our emergency team springs into action. Should a guest suffer a major injury or illness that can't be treated locally, we'll medically evacuate them on an air ambulance, helicopter, or whatever means necessary to the nearest facility that can stabilize them. Once fit to travel, we'll return them home with costs being covered by the Hotel Insurance Plan.

## Integration Options

